



INTERIM CEO: Lee W Bennett

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## **BUDGET 2009 - 2010**

*Approved by the Hospital Board April 30, 2009*

SITKA COMMUNITY HOSPITAL  
FY 2009/2010 BUDGET  
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April 28, 2009

Board of Directors  
Sitka Community Hospital  
209 Moller Avenue Sitka, AK 99835

Dear Hospital Board Members:

The proposed budget for fiscal year ending June 30, 2010 for Sitka Community Hospital is attached for your review and discussion at Thursday nights Hospital Board meeting. The budget process was a challenge for many different reasons that will be explained further in this letter. Ms. Ida Eliason, Accounting Manager, and I have constructed this budget from a very conservative approach given all of the unknowns facing the Hospital and the general overall economic outlook. Directors and managers prepared departmental and division budgets with input from the medical staff both from an operational as well as a capital equipment perspective. Given a status quo outlook my main objective was to make sure the budget allows the Hospital to cash flow itself for operations. An operating loss is a given until physicians are added to the medical staff. Any savings from the contractual relationship with QHR are unquantifiable at this point. As physicians are recruited the Board may request an amended budget be prepared to incorporate the increases in expense as well as increases in expected revenue.

Fiscal year 2009 has been a year of many challenges. Mr. Chaudry resigned as the Hospitals CEO and Long Term Care Administrator, Dr. Totten, the general surgeon, has gone into probable retirement, Dr. Bruhl resigned from Mountainside Clinic, Dr. Golub resigned from Mountainside Clinic, Dr. Chilus resigned from Sitka Medical Center, Dr. Lehman decreased his practice hours so he could move from active staff to courtesy staff, Dr. Zaremba and Dr. Goulb have been recruited to provide emergency room coverage with some of the active medical staff providing a few days a month coverage as well, and obstetrical services were discontinued effective January 1, 2009 due to not having adequate c-section coverage. With all the changes above the Hospital inpatient business has been affected with fewer admissions. The outpatient business has stayed pretty strong with the exception of surgery and rehab. Taking into account the issues above and the unknown factor of not knowing when recruitment efforts will be attained the budget reflects a status quo environment for inpatient as well as outpatient utilization. Long Term Care utilization has increased this current year and we are projecting that to hold through next year as well.

Other areas that will impact Hospital operations in 2010 are a 14% increase in health insurance premiums, a 5% increase in supplies purchased locally, held the cost of supplies from outside vendors even with the change over to the HPG purchasing group, increase in purchased services due to inflation and the new Quorum Health Resources contract, increased monies for employee and community wellness programs. There is no adjustment to the wage scales but with normal step increases salaries will increase an average of 2.5%. The addition of one more floating PTO day is being incorporated. Traveler expense has been reduced from actual due to full staffing in the Lab, Nursing and Business Office areas while the imaging and rehab areas continue to require travelers.

In discussion with our accounting firm grant funds that will not be received in fiscal year are being budgeted in 2010. This pertains to the Denali grant and City Capital funding for the CT scanner. The City is also providing

\$166,000 in capital support towards replacing our patient monitoring equipment. Tobacco tax receipts are estimated at \$470,000.

The Budget is presented with an overall 10.0% increase in rates. The actual increase is 7.4% as this increase does not affect billable supplies, pharmaceuticals or physician clinic charges all of which are driven by other calculations to determine chargeable amounts.

This budget will just cash flow operations but not capital equipment. Although there is a capital budget items will not be purchased unless funding is secured or the purchase is necessary. Also for two items in the capital budget the Hospital would ask for City support when the items become necessary to purchase as they pertain to the building and grounds. The roof replacement and driveway repaving are on the capital budget as items that may need replacement. The roof may last awhile but the driveway continues to deteriorate but may last awhile as well. This is just keeping them in front of the City.

As previously stated this budget is very conservative knowing that actual outcomes will vary determined by physician recruitment, the economy and staffing requirements.

Fiscal Year 2010 will be full of changes and challenges for Sitka Community Hospital as new physicians are recruited to the community, the economy works to straighten itself out and the business of healthcare adapts to the changing economic environment.

Sincerely,



Lee W. Bennett  
Interim CEO  
CFO

SITKA COMMUNITY HOSPITAL  
FY 2009/2010 BUDGET  
CASH FLOW

|  |                       |
|--|-----------------------|
| NET OPERATING INCOME / (LOSS)                  | (1,520,298)           |
| ADD BACK: DEPRECIATION                         | 753,425               |
| ADD BACK: BAD DEBTS                            | <u>619,500</u>        |
| CASH FLOW FROM OPERATIONS                      | (147,373)             |
| <br>   |                       |
| CITY CAPITAL SUPPORT                           | 594,760               |
| OTHER NON-PATIENT REVENUE                      | 352,208               |
| TOBACCO TAX REVENUE                            | 470,000               |
| DECREASE IN CAPITAL EQUIPMENT DEBT OBLIGATIONS | (84,000)              |
| CAPITAL EQUIPMENT PURCHASES                    | <u>(914,760)</u>      |
| <br>   |                       |
| NET CASH FLOW                                  | <u><u>270,835</u></u> |

SITKA COMMUNITY HOSPITAL  
CITY BUDGET SUMMARY  
FY2009/2010 BUDGET

|                                |  |                            |
|--------------------------------|--|----------------------------|
| <b>REVENUE</b>                 |  |                            |
| From Operations                |  | 16,086,175                 |
| From Other Non-Patient Revenue |  | <u>352,208</u>             |
| Total Revenue                  |  | <u><u>\$16,438,383</u></u> |

|                    |  |                   |
|--------------------|--|-------------------|
| <b>EXPENSE</b>     |  |                   |
| Wages and Salaries |  | 7,341,579         |
| Benefits           |  | 3,483,367         |
| Operating Expense  |  | <u>6,028,101</u>  |
| Subtotal           |  | <u>16,853,047</u> |

|                            |  |                |
|----------------------------|--|----------------|
|                            |  |                |
| City Funded Capital Outlay |  | 594,760        |
| From Tobacco Tax Revenue   |  | <u>470,000</u> |
| Subtotal                   |  | 1,064,760      |

|  |  |                            |
|--|--|----------------------------|
|  |  |                            |
| To / (From) Reserve                        |  | <u>650,095</u>             |
| Total Expenses & Reserves w/o Depreciation |  | <u><u>\$16,438,383</u></u> |

4CAST FY 09/10  
SITKA COMM. HOSPITAL STATISTICAL & REVENUE PROJECTIONS

|                            | FY 07/08  | 8 MONTHS<br>FY 08/09 | ANNUALIZED<br>FY 08/09 | BASED ON                   |                                 | CURRENT<br>RATES |
|----------------------------|-----------|----------------------|------------------------|----------------------------|---------------------------------|------------------|
|                            |           |                      |                        | ADMIN<br>4CAST<br>FY 09/10 | 10.0%<br>INCL RATE<br>INCREASES |                  |
|                            |           |                      |                        |                            | PROPOSED<br>RATES               |                  |
| ROUTINE LVL I DAYS         | 691       | 351                  | 527                    | 527                        | \$1,410                         | \$1,282          |
| ROUTINE LVL II DAYS        | 238       | 152                  | 228                    | 228                        | \$1,828                         | \$1,662          |
| ROUTINE LVL III DAYS       | 54        | 30                   | 45                     | 45                         | \$2,509                         | \$2,281          |
| SWINGBED DAYS              | 617       | 481                  | 722                    | 722                        | \$1,016                         | \$924            |
| OB LVL I DAYS              | 100       | 49                   | 74                     | 74                         | \$1,410                         | \$1,282          |
| OB LVL III DAYS            | 1         | 3                    | 5                      | 5                          | \$2,509                         | \$2,281          |
| NEWBORN LVL I DAYS         | 96        | 44                   | 66                     | 0                          | \$694                           | \$631            |
| NEWBORN LVL III DAYS       | 5         | 0                    | 0                      |                            | \$2,509                         | \$2,281          |
| TOTAL DAYS                 | 1,802     | 1,110                | 1,667                  | 1,601                      |                                 |                  |
| ROUTINE ADMITS             | 376       | 235                  | 353                    | 353                        |                                 |                  |
| NEWBORN ADMITS             | 61        | 24                   | 36                     | 36                         |                                 |                  |
| SWINGBED ADMITS            | 45        | 27                   | 41                     | 41                         |                                 |                  |
| TOTAL ADMITS               | 482       | 286                  | 430                    | 430                        |                                 |                  |
| ROUTINE DISCHARGES         | 373       | 235                  | 353                    | 353                        |                                 |                  |
| NEWBORN DISCHARGES         | 61        | 24                   | 36                     | 36                         |                                 |                  |
| SWINGBED DISCHARGES        | 45        | 29                   | 44                     | 44                         |                                 |                  |
| TOTAL DISCHARGES           | 479       | 288                  | 433                    | 433                        |                                 |                  |
| TOTAL ADULT DAYS           | 1,701     | 1,066                | 1,601                  | 1,601                      |                                 |                  |
| TOTAL ADULT ADMITS         | 421       | 262                  | 394                    | 394                        |                                 |                  |
| TOTAL ADULT DISCHARGES     | 418       | 264                  | 397                    | 397                        |                                 |                  |
| % OCCUPANCY                | 38.84%    | 36.56%               | 36.55%                 | 36.55%                     |                                 |                  |
| ROUTINE L.O.S.             | 2.88      | 2.49                 | 2.49                   | 2.49                       |                                 |                  |
| NEWBORN L.O.S.             | 1.57      | 1.83                 | 1.83                   | 0.00                       |                                 |                  |
| SWING L.O.S.               | 13.71     | 17.81                | 17.61                  | 17.61                      |                                 |                  |
| REVENUE:                   |           |                      |                        |                            |                                 |                  |
| ROUTINE LVL I & II DAYS    | 966,931   | 670,556              | 1,005,834              | 1,005,834                  | 1,111,138                       |                  |
| ROUTINE MD                 | 31,851    | 62,300               | 93,450                 | 93,450                     | 93,450                          |                  |
| ISOLATION REVENUE (n/a)    | 0         | 0                    | 0                      | 0                          | 0                               |                  |
| ROUTINE/OB/NB LVL III DAYS | 100,008   | 75,273               | 112,910                | 112,910                    | 124,310                         |                  |
| SWINGBED DAYS              | 468,550   | 466,356              | 699,534                | 699,534                    | 765,958                         |                  |
| SWINGBED MD                | 3,958     | 19,948               | 29,922                 | 29,922                     | 29,922                          |                  |
| SWING BED MD I/P           | 0         | 0                    | 0                      | 0                          | 0                               |                  |
| OB LVL I DAYS              | 120,610   | 62,818               | 94,227                 | 94,227                     | 103,699                         |                  |
| NURSERY I/P REVENUE        | 57,972    | 27,764               | 41,646                 | 0                          | 0                               |                  |
| NURSERY MD I/P REVENUE     | 0         | 0                    | 0                      | 0                          | 0                               |                  |
| RESPIRE CARE               | 0         | 0                    | 0                      | 0                          | 0                               | \$245            |
| TOTAL                      | 1,749,879 | 1,385,015            | 2,077,523              | 2,035,877                  | 2,228,477                       | \$223            |

4CAST FY 09/10  
SITKA COMM. HOSPITAL STATISTICAL & REVENUE PROJECTIONS

|                             | FY 07/08     | 8 MONTHS<br>FY 08/09 | ANNUALIZED<br>FY 08/09 | BASED ON                   |                                 | PROPOSED<br>RATES | CURRENT<br>RATES |
|-----------------------------|--------------|----------------------|------------------------|----------------------------|---------------------------------|-------------------|------------------|
|                             |              |                      |                        | ADMIN<br>4CAST<br>FY 09/10 | 10.0%<br>INCL RATE<br>INCREASES |                   |                  |
| <b>LONG TERM CARE:</b>      |              |                      |                        |                            |                                 |                   |                  |
| ICF & SNF DAYS              | <u>3,991</u> | <u>3,034</u>         | <u>4,551</u>           | <u>4,551</u>               |                                 |                   |                  |
| TOTAL DAYS                  | 3,991        | 3,034                | 4,551                  | 4,551                      |                                 |                   |                  |
| <b>REVENUE</b>              |              |                      |                        |                            |                                 |                   |                  |
| LTC ROOM REVENUE            | 2,546,536    | 2,401,532            | 3,602,298              | 3,602,298                  | 3,966,378                       | \$876             | \$796            |
| LTC MD REVENUE              | 484          | 12,138               | 18,207                 | 18,207                     | 18,207                          |                   |                  |
| LTC MD REVENUE              | 0            | 0                    | 0                      | 0                          | 0                               |                   |                  |
| TOTAL                       | 2,547,020    | 2,413,670            | 3,620,505              | 3,620,505                  | 3,984,585                       |                   |                  |
| <b>DELIVERIES:</b>          |              |                      |                        |                            |                                 |                   |                  |
| NORMAL                      | 44           | 17                   | 26                     | 0                          |                                 | \$1,346           | \$1,224          |
| C-SECTION                   | <u>17</u>    | <u>6</u>             | <u>9</u>               | <u>0</u>                   |                                 | \$1,224           | \$1,113          |
| TOTAL DELIVERIES            | 61           | 23                   | 35                     | 0                          |                                 |                   |                  |
| %C-SECTIONS                 | 0.2787       | 0.2609               | 0.2571                 | #DIV/0!                    |                                 |                   |                  |
| <b>REVENUE</b>              |              |                      |                        |                            |                                 |                   |                  |
| BIRTHING/DEL I/P REVENUE    | 78,971       | 38,215               | 57,322                 | 0                          | 0                               |                   |                  |
| BIRTHING/DEL O/P REVENUE    | 12,821       | 5,734                | 8,600                  | 0                          | 0                               |                   |                  |
| BIRTHING/DEL MD I/P REVENUE | 488          | 0                    | 0                      | 0                          | 0                               |                   |                  |
| TOTAL                       | 92,279       | 43,948               | 65,922                 | 0                          | 0                               |                   |                  |
| <b>LAB PROCEDURES:</b>      |              |                      |                        |                            |                                 |                   |                  |
| INPATIENT                   | 5,798        | 3,836                | 5,754                  | 5,754                      |                                 |                   |                  |
| OUTPATIENT                  | 15,959       | 10,608               | 15,912                 | 15,912                     |                                 |                   |                  |
| LTC                         | 2            | 0                    | 0                      | 0                          |                                 |                   |                  |
| <b>REF LAB PROCEDURES:</b>  |              |                      |                        |                            |                                 |                   |                  |
| INPATIENT                   | 362          | 155                  | 233                    | 233                        |                                 |                   |                  |
| OUTPATIENT                  | 2,464        | 1,484                | 2,226                  | 2,226                      |                                 |                   |                  |
| LTC                         | <u>2</u>     | <u>0</u>             | <u>0</u>               | <u>0</u>                   |                                 |                   |                  |
| TOTAL LAB                   | 24,587       | 16,083               | 24,125                 | 24,125                     |                                 |                   |                  |
| <b>REVENUE:</b>             |              |                      |                        |                            |                                 |                   |                  |
| LAB I/P                     | 429,966      | 327,929              | 491,893                | 491,893                    | 541,082                         | 10.0%             |                  |
| LAB O/P                     | 1,045,559    | 840,121              | 1,260,182              | 1,260,182                  | 1,386,200                       | 10.0%             |                  |
| LAB LTC                     | 648          | (105)                | (157)                  | (157)                      | (173)                           | 10.0%             |                  |
| LAB REF TEST I/P            | 23,862       | 13,896               | 20,843                 | 20,843                     | 22,927                          | 10.0%             |                  |
| LAB REF TEST O/P            | 142,370      | 156,355              | 234,532                | 234,532                    | 257,985                         | 10.0%             |                  |
| LAB REF TEST LTC            | 388          | 0                    | 0                      | 0                          | 0                               | 10.0%             |                  |
| TOTAL                       | 1,642,792    | 1,338,195            | 2,007,293              | 2,007,293                  | 2,208,021                       |                   |                  |

4CAST FY 09/10  
SITKA COMM. HOSPITAL STATISTICAL & REVENUE PROJECTIONS

|                                   | FY 07/08   | 8 MONTHS<br>FY 08/09 | ANNUALIZED<br>FY 08/09 | BASED ON<br>ADMIN<br>4CAST<br>FY 09/10 | 10.0%<br>INCL RATE<br>INCREASES | PROPOSED<br>RATES | CURRENT<br>RATES |
|-----------------------------------|------------|----------------------|------------------------|--|---------------------------------|-------------------|------------------|
| <b>IMAGING PROCEDURES:</b>        |            |                      |                        |  |                                 |                   |                  |
| INPATIENT                         | 313        | 197                  | 296                    | 296                                    |                                 |                   |                  |
| OUTPATIENT                        | 2,815      | 1,967                | 2,951                  | 2,951                                  |                                 |                   |                  |
| LTC                               | <u>1</u>   | <u>0</u>             | <u>0</u>               |  |                                 |                   |                  |
| TOTAL IMAGING                     | 3,129      | 2,164                | 3,247                  | 3,247                                  |                                 |                   |                  |
| <b>REVENUE:</b>                   |            |                      |                        |  |                                 |                   |                  |
| INPATIENT                         | 47,838     | 45,954               | 68,930                 | 68,930                                 | 75,823                          | 10.0%             |                  |
| INPATIENT RADIOLOGIST             | 7          | 0                    | 0                      | 0                                      | 0                               | 10.0%             |                  |
| OUTPATIENT                        | 440,485    | 375,257              | 562,885                | 562,885                                | 619,174                         | 10.0%             |                  |
| OUTPATIENT RADIOLOGIST            | 26,753     | 183                  | 275                    | 275                                    | 303                             | 10.0%             |                  |
| LTC                               | 116        | 0                    | 0                      | 0                                      | 0                               | 10.0%             |                  |
| LTC RADIOLOGIST                   | 0          | 0                    | 0                      | <u>0</u>                               | <u>0</u>                        | 10.0%             |                  |
| TOTAL                             | 515,198    | 421,393              | 632,090                | 632,090                                | 695,300                         |                   |                  |
| <b>CAT SCAN PROCEDURES:</b>       |            |                      |                        |  |                                 |                   |                  |
| INPATIENT                         | 127        | 93                   | 140                    | 140                                    |                                 |                   |                  |
| OUTPATIENT                        | 610        | 364                  | 546                    | 546                                    |                                 |                   |                  |
| LTC                               | <u>0</u>   | <u>0</u>             | <u>0</u>               |  |                                 |                   |                  |
| TOTAL CT                          | 737        | 457                  | 686                    | 686                                    |                                 |                   |                  |
| <b>REVENUE:</b>                   |            |                      |                        |  |                                 |                   |                  |
| INPATIENT                         | 130,398    | 133,121              | 199,682                | 199,682                                | 219,650                         | 10.0%             |                  |
| OUTPATIENT                        | 610,267    | 443,764              | 665,646                | 665,646                                | 732,211                         | 10.0%             |                  |
| LTC                               | 0          | 0                    | 0                      | <u>0</u>                               | <u>0</u>                        | 10.0%             |                  |
| TOTAL                             | 740,665    | 576,885              | 865,328                | 865,328                                | 951,861                         |                   |                  |
| <b>ULTRASOUND PROCEDURES:</b>     |            |                      |                        |  |                                 |                   |                  |
| INPATIENT                         | 143        | 104                  | 156                    | 156                                    |                                 |                   |                  |
| OUTPATIENT                        | 787        | 568                  | 852                    | 852                                    |                                 |                   |                  |
| LTC                               | <u>1</u>   | <u>0</u>             | <u>0</u>               |  |                                 |                   |                  |
| TOTAL US                          | 931        | 672                  | 1,008                  | 1,008                                  |                                 |                   |                  |
| <b>REVENUE:</b>                   |            |                      |                        |  |                                 |                   |                  |
| INPATIENT                         | 54,355     | 51,012               | 76,517                 | 76,517                                 | 84,169                          | 10.0%             |                  |
| OUTPATIENT                        | 289,011    | 254,395              | 381,592                | 381,592                                | 419,751                         | 10.0%             |                  |
| LTC                               | 376        | 0                    | 0                      | <u>0</u>                               | <u>0</u>                        | 10.0%             |                  |
| TOTAL                             | 343,741    | 305,406              | 458,109                | 458,109                                | 503,920                         |                   |                  |
| <b>EMERGENCY ROOM PROCEDURES:</b> |            |                      |                        |  |                                 |                   |                  |
| INPATIENT                         | 295        | 192                  | 288                    | 288                                    |                                 |                   |                  |
| OUTPATIENT                        | 4,906      | 3,543                | 5,315                  | 5,315                                  |                                 |                   |                  |
| WEEKEND CLINIC                    | <u>171</u> | <u>0</u>             | <u>0</u>               |  |                                 |                   |                  |
| TOTAL ER                          | 5,372      | 3,735                | 5,603                  | 5,603                                  |                                 |                   |                  |
| <b>REVENUE:</b>                   |            |                      |                        |  |                                 |                   |                  |
| INPATIENT                         | 82,586     | 85,365               | 128,048                | 128,048                                | 140,853                         | 10.0%             |                  |
| OUTPATIENT                        | 593,033    | 659,821              | 989,732                | 989,732                                | 1,088,705                       | 10.0%             |                  |
| INPATIENT MD                      | 7,996      | 0                    | 0                      | 0                                      | 0                               | 10.0%             |                  |
| OUTPATIENT MD                     | 213,414    | 0                    | 0                      | 0                                      | 0                               | 10.0%             |                  |
| WEEKEND CLINIC I/P                | 0          | 0                    | 0                      | 0                                      | 0                               | 10.0%             |                  |
| WEEKEND CLINIC O/P                | 0          | 0                    | 0                      | 0                                      | 0                               | 10.0%             |                  |
| WEEKEND CLINIC MD I/P             | 403        | 0                    | 0                      | 0                                      | 0                               | 10.0%             |                  |
| WEEKEND CLINIC MD O/P             | 17,897     | 59                   | 89                     | <u>89</u>                              | <u>98</u>                       | 10.0%             |                  |
| TOTAL                             | 915,330    | 745,245              | 1,117,869              | 1,117,869                              | 1,229,656                       |                   |                  |

4CAST FY 09/10  
SITKA COMM. HOSPITAL STATISTICAL & REVENUE PROJECTIONS

|                             | FY 07/08   | 8 MONTHS<br>FY 08/09 | ANNUALIZED<br>FY 08/09 | BASED ON<br>ADMIN<br>4CAST<br>FY 09/10 | 10.0%<br>INCL RATE<br>INCREASES | PROPOSED<br>RATES | CURRENT<br>RATES |
|-----------------------------|------------|----------------------|------------------------|--|---------------------------------|-------------------|------------------|
| <b>MOUNTAINSIDE CLINIC:</b> |            |                      |                        |  |                                 |                   |                  |
| CLINIC VISITS               | 3,411      | 3,998                | 5,997                  | 5,997                                  |                                 |                   |                  |
| NEURO VISITS                | <u>354</u> | <u>60</u>            | <u>90</u>              | <u>90</u>                              |                                 |                   |                  |
| TOTAL                       | 3,765      | 4,058                | 6,087                  | 6,087                                  |                                 |                   |                  |
| <b>REVENUE:</b>             |            |                      |                        |  |                                 |                   |                  |
| HOSP CLINIC IP REVENUE      | 3,434      | 53,725               | 80,588                 | 80,588                                 | 80,588                          |                   |                  |
| HOSP CLINIC O/P REVENUE     | 99,668     | 265,268              | 397,901                | 397,901                                | 397,901                         |                   |                  |
| HOSP CLINIC MD IP REVENUE   | 104        | (2,850)              | (4,275)                | (4,275)                                | (4,275)                         |                   |                  |
| HOSP CLINIC MD OP REVENUE   | 330,791    | 584,490              | 876,735                | 876,735                                | 876,735                         |                   |                  |
| HOSP CLINIC MD LTC REVENUE  | 0          | 0                    | 0                      | 0                                      | 0                               |                   |                  |
| HOSP CLINIC NEURO IP REV    | 3,379      | 0                    | 0                      | 0                                      | 0                               |                   |                  |
| HOSP CLINIC NEURO OP REV    | 110,815    | 22,167               | 33,251                 | 33,251                                 | 33,251                          |                   |                  |
| HOSP CLINIC NEURO LTC REV   | 0          | 0                    | 0                      | 0                                      | 0                               |                   |                  |
| TOTAL                       | 548,191    | 922,800              | 1,384,200              | 1,384,200                              | 1,384,200                       |                   |                  |
| <b>PHYSICAL THERAPY:</b>    |            |                      |                        |  |                                 |                   |                  |
|                             | UNITS      | UNITS                | UNITS                  | UNITS                                  |                                 |                   |                  |
| INPATIENT                   | 2,167      | 857                  | 1,286                  | 1,286                                  |                                 |                   |                  |
| OUTPATIENT                  | 7,162      | 6,678                | 10,017                 | 10,017                                 |                                 |                   |                  |
| LTC                         | <u>727</u> | <u>139</u>           | <u>209</u>             | <u>209</u>                             |                                 |                   |                  |
| TOTAL PT                    | 10,056     | 7,674                | 11,512                 | 11,512                                 |                                 |                   |                  |
| <b>REVENUE:</b>             |            |                      |                        |  |                                 |                   |                  |
| REHAB I/P                   | 106,465    | 72,773               | 109,159                | 109,159                                | 120,075                         | 10.0%             |                  |
| REHAB O/P                   | 553,725    | 534,179              | 801,268                | 801,268                                | 881,395                         | 10.0%             |                  |
| REHAB LTC                   | 2,917      | 6,739                | 10,108                 | 10,108                                 | 11,119                          | 10.0%             |                  |
| OCCUPAT THER I/P            | 35,464     | 31,022               | 46,532                 | 46,532                                 | 51,185                          | 10.0%             |                  |
| OCCUPAT THER O/P            | 35,169     | 60,998               | 91,496                 | 91,496                                 | 100,646                         | 10.0%             |                  |
| OCCUPAT THER LTC            | 4,087      | 10,502               | 15,753                 | 15,753                                 | 17,328                          | 10.0%             |                  |
| SPEECH THER I/P             | 4,990      | 3,665                | 5,497                  | 5,497                                  | 6,047                           | 10.0%             |                  |
| SPEECH THER O/P             | 18,867     | 35,133               | 52,700                 | 52,700                                 | 57,970                          | 10.0%             |                  |
| SPEECH THER LTC             | 0          | 144                  | 215                    | 215                                    | 237                             | 10.0%             |                  |
| PHYSICAL THER I/P           | 4,490      | 4,816                | 7,223                  | 7,223                                  | 7,945                           | 10.0%             |                  |
| PHYSICAL THER O/P           | 65,909     | 70,130               | 105,195                | 105,195                                | 115,715                         | 10.0%             |                  |
| PHYSICAL THER LTC           | 0          | 0                    | 0                      | 0                                      | 0                               | 10.0%             |                  |
| TOTAL                       | 832,083    | 830,097              | 1,245,146              | 1,245,146                              | 1,369,662                       |                   |                  |
| <b>SURGERY:</b>             |            |                      |                        |  |                                 |                   |                  |
| INPATIENT                   | 63         | 17                   | 26                     | 26                                     |                                 |                   |                  |
| OUTPATIENT                  | <u>392</u> | <u>153</u>           | <u>230</u>             | <u>230</u>                             |                                 |                   |                  |
| TOTAL VISITS                | 455        | 170                  | 256                    | 256                                    |                                 |                   |                  |
| <b>REVENUE:</b>             |            |                      |                        |  |                                 |                   |                  |
| INPATIENT                   | 126,775    | 59,271               | 88,906                 | 88,906                                 | 97,797                          | 10.0%             |                  |
| INPATIENT MD                | 0          | 12,221               | 18,332                 | 18,332                                 | 20,165                          | 10.0%             |                  |
| OUTPATIENT                  | 676,200    | 321,489              | 482,234                | 482,234                                | 530,457                         | 10.0%             |                  |
| OUTPATIENT MD               | 290        | 47,432               | 71,148                 | 71,148                                 | 78,263                          | 10.0%             |                  |
| LTC REV                     | 0          | 0                    | 0                      | 0                                      | 0                               | 10.0%             |                  |
| TOTAL                       | 803,264    | 440,413              | 660,620                | 660,620                                | 726,682                         |                   |                  |

4CAST FY 09/10  
SITKA COMM. HOSPITAL STATISTICAL & REVENUE PROJECTIONS

|                                | FY 07/08   | 8 MONTHS<br>FY 08/09 | ANNUALIZED<br>FY 08/09 | BASED ON                   |                                 | CURRENT<br>RATES |
|--------------------------------|------------|----------------------|------------------------|----------------------------|---------------------------------|------------------|
|                                |            |                      |                        | ADMIN<br>4CAST<br>FY 09/10 | 10.0%<br>INCL RATE<br>INCREASES |                  |
| <b>RECOVERY:</b>               |            |                      |                        |                            |                                 |                  |
| INPATIENT                      | 63         | 17                   | 26                     | 26                         |                                 |                  |
| OUTPATIENT                     | <u>392</u> | <u>153</u>           | <u>230</u>             | <u>230</u>                 |                                 |                  |
| TOTAL VISITS                   | 455        | 170                  | 256                    | 256                        |                                 |                  |
| <b>REVENUE:</b>                |            |                      |                        |                            |                                 |                  |
| RECV-SURGERY I/P               | 12,872     | 5,382                | 8,073                  | 8,073                      | 8,880                           | 10.0%            |
| RECV-SURGERY O/P               | 67,470     | 31,025               | 46,538                 | 46,538                     | 51,192                          | 10.0%            |
| RECV-NURSING I/P               | 174        | 108                  | 162                    | 162                        | 178                             | 10.0%            |
| RECV-NURSING O/P               | 20,211     | 6,444                | 9,666                  | 9,666                      | 10,633                          | 10.0%            |
| RECV-SURGERY LTC O/P           | 0          | 0                    | 0                      | 0                          | 0                               | 10.0%            |
| TOTAL                          | 100,727    | 42,959               | 64,439                 | 64,439                     | 70,883                          |                  |
| <b>ANESTHESIA:</b>             |            |                      |                        |                            |                                 |                  |
| INPATIENT                      | 63         | 17                   | 26                     | 26                         |                                 |                  |
| OUTPATIENT                     | <u>392</u> | <u>153</u>           | <u>230</u>             | <u>230</u>                 |                                 |                  |
| TOTAL VISITS                   | 455        | 170                  | 256                    | 256                        |                                 |                  |
| <b>REVENUE:</b>                |            |                      |                        |                            |                                 |                  |
| ANESTHESIA I/P                 | 75,381     | 36,731               | 55,096                 | 55,096                     | 60,606                          | 10.0%            |
| ANESTHESIA O/P                 | 317,718    | 159,363              | 239,045                | 239,045                    | 262,950                         | 10.0%            |
| ANESTHESIA LTC                 | 0          | 0                    | 0                      | 0                          | 0                               | 10.0%            |
| TOTAL                          | 393,099    | 196,094              | 294,141                | 294,141                    | 323,556                         |                  |
| <b>OBSERVATIONS/TREATMENT:</b> |            |                      |                        |                            |                                 |                  |
| OBSERVATION HRS                | 4,988      | 1,924                | 2,886                  | 2,886                      |                                 |                  |
| TREATMENT HRS                  | <u>0</u>   | <u>0</u>             | <u>0</u>               | <u>0</u>                   |                                 |                  |
| TOTAL HRS                      | 4,988      | 1,924                | 2,886                  | 2,886                      |                                 |                  |
| <b>REVENUE:</b>                |            |                      |                        |                            |                                 |                  |
| OBSERVATION I/P                | 52,999     | 47,233               | 70,850                 | 70,850                     | 77,935                          | 10.0%            |
| OBSERVATION I/P MD             | 667        | 2,516                | 3,774                  | 3,774                      | 4,151                           | 10.0%            |
| OBS                            | 329,664    | 239,683              | 359,524                | 359,524                    | 395,476                         | 10.0%            |
| TRMT                           | 0          | 0                    | 0                      | 0                          | 0                               | 10.0%            |
| OBS/TRMT O/P MD                | 4,104      | 17,715               | 26,573                 | <u>26,573</u>              | <u>29,230</u>                   | 10.0%            |
| TOTAL                          | 387,434    | 307,147              | 460,721                | 460,721                    | 506,792                         |                  |
| <b>INFUSION THERAPY:</b>       |            |                      |                        |                            |                                 |                  |
| INFUSION VISITS                | <u>171</u> | <u>151</u>           | <u>227</u>             | <u>227</u>                 |                                 |                  |
| TOTAL INFUSION                 | 171        | 151                  | 227                    | 227                        |                                 |                  |
| <b>REVENUE:</b>                |            |                      |                        |                            |                                 |                  |
| INFUSION SRVCS I/P             | (46)       | 531                  | 797                    | 0                          | 0                               | 10.0%            |
| INFUSION SRVCS O/P             | 40,623     | 55,735               | 83,603                 | <u>83,603</u>              | <u>91,963</u>                   | 10.0%            |
| TOTAL                          | 40,623     | 55,735               | 83,603                 | 83,603                     | 91,963                          |                  |

4CAST FY 09/10  
SITKA COMM. HOSPITAL STATISTICAL & REVENUE PROJECTIONS

|                              |              |                      |                        | BASED ON                   |                                 |                   |                  |
|------------------------------|--------------|----------------------|------------------------|----------------------------|---------------------------------|-------------------|------------------|
|                              | FY 07/08     | 8 MONTHS<br>FY 08/09 | ANNUALIZED<br>FY 08/09 | ADMIN<br>4CAST<br>FY 09/10 | 10.0%<br>INCL RATE<br>INCREASES | PROPOSED<br>RATES | CURRENT<br>RATES |
| <b>HOME HEALTH VISITS:</b>   |              |                      |                        |                            |                                 |                   |                  |
| NURSING                      | 353          | 134                  | 201                    | 201                        |                                 |                   |                  |
| PHYSICAL THERAPY             | 148          | 82                   | 123                    | 123                        |                                 |                   |                  |
| SPEECH THERAPY               | 0            | 0                    | 0                      | 0                          |                                 |                   |                  |
| OCCUPATIONAL THERAPY         | 58           | 13                   | 20                     | 20                         |                                 |                   |                  |
| HOME HEALTH AIDE             | <u>101</u>   | <u>57</u>            | <u>86</u>              | 86                         |                                 |                   |                  |
| TOTAL VISITS                 | 660          | 286                  | 430                    | 430                        |                                 |                   |                  |
| <b>REVENUE BY VISIT:</b>     |              |                      |                        |                            |                                 |                   |                  |
| NURSING                      | 80,484       | 30,552               | 45,828                 | 45,828                     | 50,451                          | \$251             | \$228            |
| PHYSICAL THERAPY             | 37,444       | 20,746               | 31,119                 | 31,119                     | 34,194                          | \$278             | \$253            |
| SPEECH THERAPY               | 0            | 0                    | 0                      | 0                          | 0                               | \$278             | \$253            |
| OCCUPATIONAL THERAPY         | 14,674       | 3,289                | 4,934                  | 4,934                      | 5,434                           | \$278             | \$253            |
| HOME HEALTH AIDE             | 10,706       | <u>6,042</u>         | 9,063                  | <u>9,063</u>               | <u>10,009</u>                   | \$117             | \$106            |
| SUBTOTAL                     | 143,308      | 60,629               | 90,944                 | 90,944                     | 100,088                         |                   |                  |
| TOTAL                        | 125,882      | 60,629               | 90,944                 | 90,944                     | 100,088                         |                   |                  |
| <b>PHARMACY LINE ITEMS:</b>  |              |                      |                        |                            |                                 |                   |                  |
| INPATIENT                    | 27,491       | 17,523               | 26,285                 | 26,285                     |                                 |                   |                  |
| OUTPATIENT                   | 13,144       | 15,292               | 22,938                 | 22,938                     |                                 |                   |                  |
| LTC                          | <u>1,416</u> | <u>1,296</u>         | <u>1,944</u>           | <u>1,944</u>               |                                 |                   |                  |
| TOTAL PHARM                  | 42,051       | 34,111               | 51,167                 | 51,167                     |                                 |                   |                  |
| <b>REVENUE:</b>              |              |                      |                        |                            |                                 |                   |                  |
| PHARMACY I/P                 | 474,232      | 292,627              | 438,941                | 438,941                    | 438,941                         |                   |                  |
| PHARMACY O/P                 | 563,714      | 384,002              | 576,003                | 576,003                    | 576,003                         |                   |                  |
| PHARMACY LTC                 | 6,727        | 4,588                | 6,881                  | <u>6,881</u>               | <u>6,881</u>                    |                   |                  |
| TOTAL                        | 1,044,673    | 681,216              | 1,021,825              | 1,021,825                  | 1,021,825                       |                   |                  |
| <b>M/S SUPPLY REVENUE:</b>   |              |                      |                        |                            |                                 |                   |                  |
| OUTPATIENT VISITS            | 18,652       | 14,327               | 21,491                 | 21,491                     |                                 |                   |                  |
| CENTRAL SUPP I/P             | 190,529      | 68,456               | 102,684                | 98,619                     | 98,619                          |                   |                  |
| CENTRAL SUPP O/P             | 527,208      | 169,795              | 254,692                | 254,692                    | 254,692                         |                   |                  |
| CENTRAL SUPP LTC             | 104,251      | 79,895               | 119,843                | 119,843                    | 119,843                         |                   |                  |
| CENTRAL SUPP I/P             | 44,589       | 69,422               | 104,132                | 100,009                    | 100,009                         |                   |                  |
| CENTRAL SUPP O/P             | 93,665       | 37,231               | 55,847                 | 55,847                     | 55,847                          |                   |                  |
| CENTRAL SUPP LTC             | 63           | 77                   | 115                    | <u>115</u>                 | <u>115</u>                      |                   |                  |
| TOTAL                        | 960,304      | 424,875              | 637,313                | 629,125                    | 629,125                         |                   |                  |
| <b>NURSING PROC REVENUE:</b> |              |                      |                        |                            |                                 |                   |                  |
| N/A                          | 0            | 0                    | 0                      | 0                          | 0                               |                   |                  |
| NURSING CARE IP REV          | 106,263      | 84,235               | 126,353                | 121,350                    | 133,485                         | 10.0%             |                  |
| NURSING CARE OP REV          | 25,271       | 5,510                | 8,265                  | 7,937                      | 8,731                           | 10.0%             |                  |
| LTC NURSING CARE REV         | 68,440       | 105,948              | 158,922                | 158,922                    | 174,814                         | 10.0%             |                  |
| ACUTE CARE OXY TEMP G/L      | (7,287)      | 0                    | 0                      | <u>0</u>                   | 0                               | 10.0%             |                  |
| TOTAL                        | 192,686      | 195,693              | 293,540                | 288,210                    | 317,030                         |                   |                  |
| <b>TOTAL PATIENT REVENUE</b> |              |                      |                        |                            |                                 |                   |                  |
|                              | 13,975,870   | 11,387,414           | 17,081,131             | 16,960,044                 | 18,343,626                      |                   |                  |

4CAST FY 09/10  
SITKA COMM. HOSPITAL STATISTICAL & REVENUE PROJECTIONS

|                              |                  |                      |                        | BASED ON          |                        |                   |                  |
|------------------------------|------------------|----------------------|------------------------|-------------------|------------------------|-------------------|------------------|
|                              |                  |                      |                        | ADMIN             | 10.0%                  |                   |                  |
|                              | FY 07/08         | 8 MONTHS<br>FY 08/09 | ANNUALIZED<br>FY 08/09 | 4CAST<br>FY 09/10 | INCL RATE<br>INCREASES | PROPOSED<br>RATES | CURRENT<br>RATES |
| <b>LAUNDRY POUNDS:</b>       |                  |                      |                        |                   |                        |                   |                  |
| PATIENT POUNDS               | 88,314           | 53,048               | 79,572                 | 79,572            |                        |                   |                  |
| LTC POUNDS                   | 62,125           | 34,736               | 52,104                 | 52,104            |                        |                   |                  |
| JAIL/FIRE HALL POUNDS        | 6,768            | 3,299                | 4,949                  | 4,949             |                        |                   | \$1.50           |
| SMC/USCG/GUARD POUNDS        | <u>2,369</u>     | <u>2,468</u>         | <u>3,702</u>           | <u>3,702</u>      |                        |                   | \$1.50           |
| TOTAL                        | 159,576          | 93,551               | 140,327                | 140,327           |                        |                   |                  |
| REVENUE: JAIL & SMC LAUNDRY  | 12,018           | 8,830                | 13,245                 | 13,245            | 13,245                 | \$0.00            |                  |
| <b>MEALS:</b>                |                  |                      |                        |                   |                        |                   |                  |
| PATIENT MEALS                | 7,875            | 8461                 | 12,692                 | 12,692            |                        |                   |                  |
| LTC MEALS                    | 9,674            | 7639                 | 11,459                 | 11,459            |                        |                   |                  |
| EMPLOYEES                    | 9,497            | 6738                 | 10,107                 | 10,107            |                        |                   |                  |
| GUESTS                       | 535              | 742                  | 1,113                  | 1,113             |                        |                   |                  |
| JAIL                         | <u>5,485</u>     | <u>4517</u>          | <u>6,776</u>           | <u>6,776</u>      |                        |                   |                  |
| TOTAL                        | 33,066           | 28,097               | 42,146                 | 42,147            |                        |                   |                  |
| REVENUE:                     |                  |                      |                        |                   |                        |                   |                  |
| CAFETERIA REV EMPLOYEES      | 71,311           | 51,258               | 76,886                 | 76,886            | 76,886                 |                   |                  |
| CAFETERIA MISC/ JAIL REV     | 49,022           | 34,112               | 51,168                 | 51,168            | 51,168                 | \$8.00            | \$8.00           |
| CAFETERIA REV GUESTS         | 1,996            | 5,256                | 7,884                  | <u>7,884</u>      | <u>7,884</u>           |                   |                  |
| TOTAL                        | 122,329          | 90,625               | 135,938                | 135,938           | 135,938                |                   |                  |
| PHY THER GYM REV:            | 1,584            | 1,650                | 2,475                  | 2,475             | 2,475                  |                   |                  |
| BIO HAZ TRMT PLANT REV:      | 9,207            | 5,582                | 8,373                  | 8,373             | 8,373                  |                   |                  |
| VISIT PHY CLINIC REV:        | 6,925            | 4,450                | 6,675                  | 6,675             | 6,675                  |                   |                  |
| HM HEALTH LIFELINE REV:      | 10,370           | 7,300                | 10,950                 | 10,950            | 10,950                 |                   |                  |
| <b>TOTAL NONPATIENT REV:</b> | <b>162,433</b>   | <b>118,438</b>       | <b>177,656</b>         | <b>177,656</b>    | <b>177,656</b>         |                   |                  |
| <b>REVENUE:</b>              |                  |                      |                        |                   |                        |                   |                  |
| INPATIENT                    | 3,849,510        | 2,922,386            | 4,383,582              | 4,270,626         | 4,615,312              |                   |                  |
| OUTPATIENT                   | 7,391,283        | 5,844,103            | 8,766,161              | 8,757,233         | 9,413,565              |                   |                  |
| LTC                          | <u>2,735,032</u> | <u>2,621,457</u>     | <u>3,932,185</u>       | <u>3,932,185</u>  | <u>4,314,749</u>       |                   |                  |
| TOTAL                        | 13,975,824       | 11,387,945           | 17,081,928             | 16,960,044        | 18,343,626             |                   |                  |
| TOTAL REVENUE                | 14,138,258       | 11,506,383           | 17,259,584             | 17,137,700        | 18,521,282             |                   |                  |

SITKA COMMUNITY HOSPITAL  
STATEMENT OF REVENUE & EXPENSES  
FY2009/2010 BUDGET  
WITHOUT DEPRECIATION EXPENSE

|                                  | ACTUAL YTD<br>02/28/09 | ESTIMATED<br>06/30/09 | BUDGET<br>06/30/09 | BUDGET<br>06/30/10 |
|----------------------------------|------------------------|-----------------------|--------------------|--------------------|
| INPATIENT                        | 2,922,386              | 4,383,578             | 5,296,557          | 4,615,312          |
| OUTPATIENT                       | 5,844,103              | 8,766,154             | 10,239,715         | 9,413,565          |
| LTC                              | <u>2,621,457</u>       | <u>3,932,185</u>      | <u>3,110,142</u>   | <u>4,314,749</u>   |
| GROSS REVENUE                    | 11,387,945             | 17,081,918            | 18,646,414         | 18,343,626         |
| CHARITY CARE                     | (146,892)              | (220,338)             | (350,000)          | (350,000)          |
| CONTRACTUAL ADJUSTMENTS          | (1,169,702)            | (1,754,553)           | (1,090,376)        | (2,130,481)        |
| NET PATIENT REVENUE              | 10,071,351             | 15,107,027            | 17,206,038         | 15,863,145         |
| OTHER                            | <u>173,584</u>         | <u>260,376</u>        | <u>183,422</u>     | <u>223,030</u>     |
| TOTAL OPERATION REVENUE          | 10,244,936             | 15,367,404            | 17,389,460         | 16,086,175         |
| SALARIES                         | 4,840,060              | 7,260,090             | 7,456,667          | 7,341,579          |
| EMPLOYEE BENEFITS                | 2,218,044              | 3,327,066             | 3,490,137          | 3,483,367          |
| SUPPLIES                         | 820,493                | 1,231,135             | 1,331,240          | 1,284,285          |
| BAD DEBT                         | 363,604                | 545,406               | 950,000            | 619,500            |
| PURCHASED SERVICES               | 460,799                | 691,198               | 685,026            | 999,110            |
| PROFESSIONAL SERVICE             | 498,244                | 747,366               | 936,800            | 959,597            |
| DEPRECIATION                     | 0                      | 0                     | 0                  | 0                  |
| UTILITIES                        | 272,545                | 408,818               | 417,349            | 427,992            |
| REPAIRS & MAINTENANCE            | 272,610                | 408,915               | 375,345            | 433,823            |
| INSURANCE                        | 153,741                | 230,612               | 275,000            | 254,000            |
| RENTAL AND LEASES                | 187,272                | 280,909               | 262,848            | 271,512            |
| TRAVELER SERVICES                | 462,057                | 693,085               | 161,130            | 300,000            |
| OTHER EXPENSE                    | 164,303                | 187,527               | 89,651             | 85,625             |
| MINOR EQUIPMENT                  | 74,493                 | 111,740               | 148,095            | 131,441            |
| TRAINING AND EDUCATION           | 38,458                 | 57,687                | 98,817             | 94,656             |
| COLLECTION FEE                   | 48,431                 | 72,647                | 78,000             | 70,000             |
| ADVERTISING                      | 11,338                 | 17,008                | 25,500             | 17,937             |
| RECRUITMENT AND RELOCATION       | <u>42,326</u>          | <u>63,926</u>         | <u>24,904</u>      | <u>78,623</u>      |
| TOTAL OPER EXPENSE               | 10,928,819             | 16,335,136            | 16,806,508         | 16,853,047         |
| OPERATING INCOME / (LOSS)        | (683,883)              | (967,732)             | 582,952            | (766,873)          |
| NON OPERATING REVENUE/EXPENSE    |                        |                       |                    |                    |
| DONATIONS                        | 817                    | 1,226                 | 25,000             | 1,000              |
| GRANT REVENUE                    | 138,364                | 207,547               | 550,000            | 333,100            |
| INTEREST REVENUE                 | 20,450                 | 30,675                | 65,000             | 32,000             |
| INTEREST EXPENSE                 | <u>9,597</u>           | <u>14,395</u>         | <u>(23,750)</u>    | <u>(13,892)</u>    |
| NON OPERATING REVENUE/EXPENSE    | 169,228                | 253,842               | 616,250            | 352,208            |
| INCOME / (LOSS) BEFORE TRANSFERS | (514,656)              | (713,890)             | 1,199,202          | (414,665)          |
| TRANSFERS IN                     |                        |                       |                    |                    |
| CITY SUPPORT - CAPITAL           | 0                      | 0                     | 427,800            | 594,760            |
| CITY SUPPORT - TOBACCO TAX       | <u>261,353</u>         | <u>392,030</u>        | <u>450,000</u>     | <u>470,000</u>     |
| TOTAL TRANSFERS IN               | 261,353                | 392,030               | 877,800            | 1,064,760          |
| NET INCOME / (LOSS)              | (253,302)              | (321,861)             | 2,077,002          | 650,095            |

SITKA COMMUNITY HOSPITAL  
STATEMENT OF REVENUE & EXPENSES  
FY2009/2010 BUDGET  
**WITH DEPRECIATION EXPENSE**

|                                  | ACTUAL YTD<br>02/28/09 | ESTIMATED<br>06/30/09 | BUDGET<br>06/30/09 | BUDGET<br>06/30/10 |
|----------------------------------|------------------------|-----------------------|--------------------|--------------------|
| INPATIENT                        | 2,922,386              | 4,383,578             | 5,296,557          | 4,615,312          |
| OUTPATIENT                       | 5,844,103              | 8,766,154             | 10,239,715         | 9,413,565          |
| LTC                              | <u>2,621,457</u>       | <u>3,932,185</u>      | <u>3,110,142</u>   | <u>4,314,749</u>   |
| GROSS REVENUE                    | 11,387,945             | 17,081,918            | 18,646,414         | 18,343,626         |
| CHARITY CARE                     | (146,892)              | (220,338)             | (350,000)          | (350,000)          |
| CONTRACTUAL ADJUSTMENTS          | <u>(1,169,702)</u>     | <u>(1,754,553)</u>    | <u>(1,090,376)</u> | <u>(2,130,481)</u> |
| NET PATIENT REVENUE              | 10,071,351             | 15,107,027            | 17,206,038         | 15,863,145         |
| OTHER                            | <u>173,584</u>         | <u>260,376</u>        | <u>183,422</u>     | <u>223,030</u>     |
| TOTAL OPERATION REVENUE          | 10,244,936             | 15,367,404            | 17,389,460         | 16,086,175         |
| SALARIES                         | 4,840,060              | 7,260,090             | 7,456,667          | 7,341,579          |
| EMPLOYEE BENEFITS                | 2,218,044              | 3,327,066             | 3,490,137          | 3,483,367          |
| SUPPLIES                         | 820,493                | 1,231,135             | 1,331,240          | 1,284,285          |
| BAD DEBT                         | 363,604                | 545,406               | 950,000            | 619,500            |
| PURCHASED SERVICES               | 460,799                | 691,198               | 685,026            | 999,110            |
| PROFESSIONAL SERVICE             | 498,244                | 747,366               | 936,800            | 959,597            |
| DEPRECIATION                     | 492,456                | 738,684               | 848,091            | 753,425            |
| UTILITITES                       | 272,545                | 408,818               | 417,349            | 427,992            |
| REPAIRS & MAINTENANCE            | 272,610                | 408,915               | 375,345            | 433,823            |
| INSURANCE                        | 153,741                | 230,612               | 275,000            | 254,000            |
| RENTAL AND LEASES                | 187,272                | 280,909               | 262,848            | 271,512            |
| TRAVELER SERVICES                | 462,057                | 693,085               | 161,130            | 300,000            |
| OTHER EXPENSE                    | 164,303                | 187,527               | 89,651             | 85,625             |
| MINOR EQUIPMENT                  | 74,493                 | 111,740               | 148,095            | 131,441            |
| TRAINING AND EDUCATION           | 38,458                 | 57,687                | 98,817             | 94,656             |
| COLLECTION FEE                   | 48,431                 | 72,647                | 78,000             | 70,000             |
| ADVERTISING                      | 11,338                 | 17,008                | 25,500             | 17,937             |
| RECRUITMENT AND RELOCATION       | <u>42,326</u>          | <u>63,926</u>         | <u>24,904</u>      | <u>78,623</u>      |
| TOTAL OPER EXPENSE               | 11,421,275             | 17,073,819            | 17,654,599         | 17,606,472         |
| OPERATING INCOME / (LOSS)        | (1,176,339)            | (1,706,416)           | (265,139)          | (1,520,298)        |
| NON OPERATING REVENUE/EXPENSE    |                        |                       |                    |                    |
| DONATIONS                        | 817                    | 1,226                 | 25,000             | 1,000              |
| GRANT REVENUE                    | 138,364                | 207,547               | 550,000            | 333,100            |
| INTEREST REVENUE                 | 20,450                 | 30,675                | 65,000             | 32,000             |
| INTEREST EXPENSE                 | <u>9,597</u>           | <u>14,395</u>         | <u>(23,750)</u>    | <u>(13,892)</u>    |
| NON OPERATING REVENUE/EXPENSE    | 169,228                | 253,842               | 616,250            | 352,208            |
| INCOME / (LOSS) BEFORE TRANSFERS | (1,007,111)            | (1,452,574)           | 351,111            | (1,168,090)        |
| TRANSFERS IN                     |                        |                       |                    |                    |
| CITY SUPPORT - CAPITAL           | 0                      | 0                     | 427,800            | 594,760            |
| CITY SUPPORT - TOBACCO TAX       | <u>261,353</u>         | <u>392,030</u>        | <u>450,000</u>     | <u>470,000</u>     |
| TOTAL TRANSFERS IN               | 261,353                | 392,030               | 877,800            | 1,064,760          |
| NET INCOME / (LOSS)              | (745,758)              | (1,060,544)           | 1,228,911          | (103,330)          |

SITKA COMMUNITY HOSPITAL FTE COMPARISON  
FY2009/2010

| WORKED                   |            | ACTUAL   |          | ACT/BUD 09 |          | ACT08/BUD 09 |             |
|--------------------------|------------|----------|----------|------------|----------|--------------|-------------|
| JC                       | JC DESC    | 04/11/09 | 06/30/09 | DIFF       | 06/30/10 | DIFF         | BUD09/BUD10 |
|                          |            |          | BUDGET   |            | BUDGET   |              | DIFF        |
| <b>ACUTE CARE NSG</b>    |            |          |          |            |          |              |             |
| 23                       | CNA        | 3.14     | 2.68     | 0.46       | 2.48     | (0.66)       | (0.20)      |
| 56                       | LPN        | 0.27     | 0.25     | 0.02       | -        | (0.27)       | (0.25)      |
| 79                       | R N        | 12.36    | 11.54    | 0.82       | 13.09    | 0.73         | 1.55        |
| 81                       | SSRV COORD | 0.61     | 0.75     | (0.14)     | 0.75     | 0.14         | -           |
| 1                        |            | 16.38    | 15.22    | 1.16       | 16.32    | (0.06)       | 1.10        |
| <b>NURSERY</b>           |            |          |          |            |          |              |             |
| 79                       | R N        | -        | -        | -          | -        | -            | -           |
| 1                        |            | -        | -        | -          | -        | -            | -           |
| <b>EMERGENCY</b>         |            |          |          |            |          |              |             |
| 23                       | CNA        | -        | -        | -          | -        | -            | -           |
| 71                       | PHYSICIAN  | -        | -        | -          | -        | -            | -           |
| 79                       | R N        | 1.49     | 0.43     | 1.06       | 2.00     | 0.51         | 1.57        |
| 1                        |            | 1.49     | 0.43     | 1.06       | 2.00     | 0.51         | 1.57        |
| <b>INFUSION SERVICES</b> |            |          |          |            |          |              |             |
| 79                       | R N        | 0.11     | 0.10     | 0.01       | 0.50     | 0.39         | 0.40        |
| 1                        |            | 0.11     | 0.10     | 0.01       | 0.50     | 0.39         | 0.40        |
| <b>MEDICAL ESCORTS</b>   |            |          |          |            |          |              |             |
| 23                       | CNA        | -        | -        | -          | -        | -            | -           |
| 58                       | NURSE AIDE | -        | -        | -          | -        | -            | -           |
| 1                        |            | -        | -        | -          | -        | -            | -           |
| <b>BIRTHING/DEL RM</b>   |            |          |          |            |          |              |             |
| 56                       | LPN        | -        | 0.05     | (0.05)     | -        | -            | (0.05)      |
| 96                       | OB COORD   | 0.36     | 0.95     | (0.59)     | 1.00     | 0.64         | 0.05        |
| 79                       | R N        | 0.24     | 0.53     | (0.29)     | -        | (0.24)       | (0.53)      |
| 1                        |            | 0.60     | 1.53     | (0.93)     | 1.00     | 0.40         | (0.53)      |
| <b>NURSING INSV</b>      |            |          |          |            |          |              |             |
| 79                       | R N        | -        | -        | -          | -        | -            | -           |
| 1                        |            | -        | -        | -          | -        | -            | -           |
| <b>NURSING ADMIN</b>     |            |          |          |            |          |              |             |
| 13                       | DEPT SCTRY | -        | -        | -          | 0.20     | 0.20         | 0.20        |
| 24                       | DON        | 1.00     | 1.00     | -          | 1.00     | -            | -           |
| 32                       | EE HLTH    | 0.06     | -        | 0.06       | 0.10     | 0.04         | 0.10        |
| 84                       | UR IC EH   | 0.99     | 1.00     | (0.01)     | 1.00     | 0.01         | -           |
| 7                        | CASE MNGR  | 0.27     | -        | 0.27       | 1.00     | 0.73         | 1.00        |
| 94                       | EMP HEALTH | 0.05     | -        | 0.05       | -        | (0.05)       | -           |
| 85                       | WARD CLRK  | 3.97     | 4.14     | (0.17)     | 3.81     | (0.16)       | (0.33)      |
| 86                       | WARD SR CK | 1.01     | 0.81     | 0.20       | 1.00     | (0.01)       | 0.19        |
| 1                        |            | 7.35     | 6.95     | 0.40       | 8.11     | 0.76         | 1.16        |
| <b>LONG TERM CARE</b>    |            |          |          |            |          |              |             |
| 12                       | ACTIV ASST | 1.44     | 0.90     | 0.54       | 1.54     | 0.10         | 0.64        |
| 23                       | CNA        | 10.00    | 10.31    | (0.31)     | 9.85     | (0.15)       | (0.46)      |
| 55                       | LTC COORD  | 0.97     | 1.03     | (0.06)     | 0.77     | (0.20)       | (0.26)      |
| 56                       | LPN        | 1.14     | 1.49     | (0.35)     | 0.95     | (0.19)       | (0.54)      |
| 59                       | OCC THRPST | 0.04     | -        | 0.04       | -        | (0.04)       | -           |
| 66                       | PHY THRPST | -        | -        | -          | -        | -            | -           |
| 18                       | VAN DRVR   | -        | -        | -          | 0.40     | 0.40         | 0.40        |
| 79                       | R N        | 2.20     | 3.34     | (1.14)     | 2.80     | 0.60         | (0.54)      |
| 81                       | SSRV COORD | 0.22     | -        | 0.22       | -        | (0.22)       | -           |
| 1                        |            | 16.01    | 17.07    | (1.06)     | 16.31    | 0.30         | (0.76)      |
| <b>SURGERY</b>           |            |          |          |            |          |              |             |
| 62                       | OR TECH    | 0.61     | 0.58     | 0.03       | 0.58     | (0.03)       | -           |
| 79                       | R N        | 1.53     | 2.49     | (0.96)     | 1.31     | (0.22)       | (1.18)      |
| 82                       | SURG MGR   | 0.99     | 1.00     | (0.01)     | 1.00     | 0.01         | -           |
| 1                        |            | 3.13     | 4.07     | (0.94)     | 2.89     | (0.24)       | (1.18)      |

SITKA COMMUNITY HOSPITAL FTE COMPARISON  
FY2009/2010

| WORKED                  |                     | ACTUAL       |              |               |              |              |               |
|-------------------------|---------------------|--------------|--------------|---------------|--------------|--------------|---------------|
| JC                      | JC DESC             | 04/11/09     | 06/30/09     | ACT/BUD 09    | 06/30/10     | ACT08/BUD 09 | BUD09/BUD10   |
|                         |                     |              | BUDGET       | DIFF          | BUDGET       | DIFF         | DIFF          |
| <b>RCV-SURGERY</b>      |                     |              |              |               |              |              |               |
| 62                      | OR TECH             | -            | -            | -             | -            | -            | -             |
| 79                      | R N                 | 0.01         | -            | 0.01          | -            | (0.01)       | -             |
| 1                       |                     | 0.01         | -            | 0.01          | -            | (0.01)       | -             |
| <b>STERILE SERVICES</b> |                     |              |              |               |              |              |               |
| 62                      | OR TECH             | 0.40         | 0.42         | (0.02)        | 0.42         | 0.02         | -             |
| 79                      | R N                 | 0.42         | 0.50         | (0.08)        | 0.50         | 0.08         | -             |
| 1                       |                     | 0.82         | 0.92         | (0.10)        | 0.92         | 0.10         | -             |
| <b>HOME HEALTH</b>      |                     |              |              |               |              |              |               |
| 37                      | GENL CLRK           |              | -            | -             |              | -            | -             |
| 42                      | HH CNA              | 0.01         | 0.28         | (0.27)        | 0.28         | 0.27         | -             |
| 43                      | HH LIFELNE          |              | -            | -             |              | -            | -             |
| 59                      | OCC THRPST          | 0.01         | -            | 0.01          | -            | (0.01)       | -             |
| 44                      | HH MGR              | 0.96         | 1.00         | (0.04)        | 1.00         | 0.04         | -             |
| 66                      | PHY THRPST          | 0.03         | 0.06         | (0.03)        | -            | (0.03)       | (0.06)        |
| 79                      | R N                 | 0.46         | 0.52         | (0.06)        | -            | (0.46)       | (0.52)        |
| 90                      | HH CLERK            | 0.72         | -            | 0.72          | -            | (0.72)       | -             |
| 56                      | LPN                 |              | 0.04         | (0.04)        |              | -            | (0.04)        |
| 1                       |                     | 2.19         | 1.90         | 0.29          | 1.28         | (0.91)       | (0.62)        |
| 1                       | <b>DIV 1 TOTALS</b> | <b>48.09</b> | <b>48.19</b> | <b>(0.10)</b> | <b>49.33</b> | <b>1.24</b>  | <b>1.14</b>   |
| <b>LAB</b>              |                     |              |              |               |              |              |               |
| 13                      | DEPT SCTRY          |              | -            | -             |              | -            | -             |
| 15                      | O/P DIRECT          |              | -            | -             | 0.20         | 0.20         | 0.20          |
| 1                       | LAB MNGR            | 1.05         | 0.50         | -             | 0.50         | (0.55)       | -             |
| 50                      | LAB ASSIST          | 0.78         | 1.07         | (0.29)        | 0.85         | 0.07         | (0.22)        |
| 52                      | LAB M TECH          | 1.03         | 1.06         | (0.03)        | 1.00         | (0.03)       | (0.06)        |
| 53                      | LAB MT CHF          |              | -            | -             |              | -            | -             |
| 54                      | LAB SR MT           | 2.10         | 3.73         | (1.63)        | 2.80         | 0.70         | (0.93)        |
| 93                      | MEDLAB TEC          | -            | 1.00         | (1.00)        | 1.00         | 1.00         | -             |
| 2                       |                     | 4.96         | 7.36         | (2.95)        | 6.35         | 1.39         | (1.01)        |
| <b>RADIOLOGY</b>        |                     |              |              |               |              |              |               |
| 15                      | O/P DIRECT          |              | -            | -             | 0.20         | 0.20         | 0.20          |
| 13                      | DEPT SCTRY          | 0.76         | 1.00         |               | 1.00         | 0.24         | -             |
| 75                      | RAD MNGR            | 1.21         | 0.93         | 0.28          | 0.95         | (0.26)       | 0.02          |
| 76                      | RAD TECH            | 1.24         | 0.92         | 0.32          | -            | (1.24)       | (0.92)        |
| 77                      | RAD SR TEC          | 1.18         | 2.18         | (1.00)        | 4.04         | 2.86         | 1.86          |
| 2                       |                     | 4.39         | 5.03         | (0.40)        | 6.19         | 1.80         | 1.16          |
| <b>PHYSICAL THER</b>    |                     |              |              |               |              |              |               |
| 15                      | O/P DIRECT          |              | -            | -             | 0.60         | 0.60         | 0.60          |
| 13                      | DEPT SCTRY          | 1.72         | 2.00         | (0.28)        | 2.00         | 0.28         | -             |
| 6                       | REHAB COOR          | 0.65         | -            | -             | 1.00         | 0.35         | 1.00          |
| 59                      | OCC THRPST          | 0.92         | 0.14         | 0.78          | 1.00         | 0.08         | 0.86          |
| 66                      | PHY THRPST          | 0.96         | 3.41         | (2.45)        | -            | (0.96)       | (3.41)        |
| 70                      | REHAB MNGR          | 1.00         | 1.00         | -             | -            | (1.00)       | (1.00)        |
| 87                      | PT ASST             | 0.01         | -            | 0.01          | -            | (0.01)       | -             |
| 2                       |                     | 5.26         | 6.55         | (1.94)        | 4.60         | (0.66)       | (1.95)        |
| 2                       | <b>DIV 2 TOTALS</b> | <b>14.61</b> | <b>18.94</b> | <b>(4.33)</b> | <b>17.14</b> | <b>2.53</b>  | <b>(1.80)</b> |
| <b>DIETARY</b>          |                     |              |              |               |              |              |               |
| 25                      | COOK                | 5.15         | 4.90         | 0.25          | 3.62         | (1.53)       | (1.28)        |
| 2                       | DIETICIAN           | 0.82         | 0.75         | 0.07          | 0.75         | (0.07)       | -             |
| 9                       | COOK, SR            | 0.04         |              |               | 1.01         |              |               |
| 27                      | CPO/SSO             | 0.04         | -            | 0.04          | -            | (0.04)       | -             |
| 36                      | FDSRV MNGR          | 1.04         | 1.00         | 0.04          | 1.03         | (0.01)       | 0.03          |
| 83                      | UTL WRKIII          | 1.96         | 1.00         | 0.96          | 3.83         | 1.87         | 2.83          |
| 91                      | ULT WRKII           | 0.88         | 0.80         | 0.08          | -            | (0.88)       | (0.80)        |
| 3                       |                     | 9.93         | 8.45         | 1.44          | 10.24        | 0.31         | 1.79          |
| <b>LAUNDRY</b>          |                     |              |              |               |              |              |               |
| 27                      | CPO/SSO             |              | -            | -             | 0.01         | 0.01         | 0.01          |
| 45                      | HSKPG AIDE          | 2.37         | 2.39         | (0.02)        | 2.38         | 0.01         | (0.01)        |
| 3                       |                     | 2.37         | 2.39         | (0.02)        | 2.39         | 0.02         | -             |
| <b>HOUSEKEEPING</b>     |                     |              |              |               |              |              |               |
| 27                      | CPO/SSO             | 0.03         | -            | 0.03          | 0.03         | -            | 0.03          |
| 45                      | HSKPG AIDE          | 6.14         | 5.71         | 0.43          | 6.11         | (0.03)       | 0.40          |
|                         | ENVIRO AIDE         |              | -            | -             |              | -            | -             |
|                         | FLOORS              |              | -            | -             |              | -            | -             |
| 46                      | HSKP MANGR          | 0.99         | 1.00         | (0.01)        | 1.00         | 0.01         | -             |
| 3                       |                     | 7.16         | 6.71         | 0.45          | 7.14         | (0.02)       | 0.43          |

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| WORKED<br>JC                      | JC DESC             | ACTUAL<br>04/11/09 | 06/30/09<br>BUDGET | ACT/BUD 09<br>DIFF | 06/30/10<br>BUDGET | ACT08/BUD 09<br>DIFF | BUD09/BUD10<br>DIFF |
|-----------------------------------|---------------------|--------------------|--------------------|--------------------|--------------------|----------------------|---------------------|
| <b>PLANT/OPER/MAIN</b>            |                     |                    |                    |                    |                    |                      |                     |
| 27                                | CPO/SSO             | 0.84               | 1.00               | (0.16)             | 0.93               | 0.09                 | (0.07)              |
| 33                                | ENGR COORD          | 1.01               | 1.00               | 0.01               | 1.01               | -                    | 0.01                |
| 57                                | MAINT TECH          | 1.54               | 1.61               | (0.07)             | 1.61               | 0.07                 | -                   |
| 88                                | ENGINEER            | 1.00               | 1.00               | -                  | 1.00               | -                    | -                   |
| 91                                | ULT WRKII           | -                  | -                  | -                  | -                  | -                    | -                   |
| 3                                 |                     | 4.39               | 4.61               | (0.22)             | 4.55               | 0.16                 | (0.06)              |
| <b>BIO MEDICAL</b>                |                     |                    |                    |                    |                    |                      |                     |
| 17                                | BMED ENG            | -                  | 0.14               | (0.14)             | 0.50               | 0.50                 | 0.36                |
| 27                                | CPO/SSO             | 0.03               | -                  | 0.03               | 0.03               | -                    | 0.03                |
| 57                                | MAINT TECH          | -                  | -                  | -                  | -                  | -                    | -                   |
| 3                                 |                     | 0.03               | 0.14               | (0.11)             | 0.53               | 0.50                 | 0.39                |
| <b>BIO HAZ/OUTSIDE</b>            |                     |                    |                    |                    |                    |                      |                     |
| 16                                | B-HAZ TECH          | -                  | -                  | -                  | -                  | -                    | -                   |
| 57                                | MAINT TECH          | 0.29               | 0.14               | 0.15               | 0.14               | (0.15)               | -                   |
| 3                                 |                     | 0.29               | 0.14               | 0.15               | 0.14               | (0.15)               | -                   |
| <b>INFO SYS</b>                   |                     |                    |                    |                    |                    |                      |                     |
| 27                                | CPO/SSO             | 0.03               | -                  | 0.03               | -                  | (0.03)               | -                   |
| 49                                | IS/PC TECH          | 1.87               | 1.00               | 0.87               | 2.00               | 0.13                 | 1.00                |
| 3                                 |                     | 1.90               | 1.00               | 0.90               | 2.00               | 0.10                 | 1.00                |
| <b>VIDEO CONF</b>                 |                     |                    |                    |                    |                    |                      |                     |
| 49                                | IS/PC TECH          | -                  | -                  | -                  | -                  | -                    | -                   |
| 3                                 |                     | -                  | -                  | -                  | -                  | -                    | -                   |
| 3                                 | <b>DIV 3 TOTALS</b> | 26.07              | 23.44              | 2.63               | 26.99              | 0.92                 | 3.55                |
| <b>PURCHASING</b>                 |                     |                    |                    |                    |                    |                      |                     |
| 72                                | PURCH AGNT          | 1.00               | 1.00               | -                  | 1.00               | -                    | -                   |
| 73                                | STORES CLK          | -                  | 0.19               | (0.19)             | -                  | -                    | (0.19)              |
| 4                                 |                     | 1.00               | 1.19               | (0.19)             | 1.00               | -                    | (0.19)              |
| <b>CENTRAL SVC PURCH</b>          |                     |                    |                    |                    |                    |                      |                     |
| 73                                | STORES CLK          | 0.74               | 0.75               | (0.01)             | 0.91               | 0.17                 | 0.16                |
| 4                                 |                     | 0.74               | 0.75               | (0.01)             | 0.91               | 0.17                 | 0.16                |
| <b>FISCAL SERVICES</b>            |                     |                    |                    |                    |                    |                      |                     |
| 11                                | AP TECH             | 0.85               | 1.00               | (0.15)             | 0.85               | -                    | (0.15)              |
| 35                                | ACCT MNGR           | 1.00               | 1.00               | -                  | 1.00               | -                    | -                   |
| 89                                | PR TECH             | 1.00               | -                  | 1.00               | -                  | -                    | -                   |
| 5                                 | FIN TECH            | 0.90               | 1.00               | (0.10)             | 1.00               | 0.10                 | -                   |
| 47                                | HR COORD            | -                  | 1.00               | (1.00)             | 1.00               | 1.00                 | -                   |
| 21                                | CFO                 | 1.00               | 1.00               | -                  | 1.00               | -                    | -                   |
| 4                                 |                     | 4.75               | 5.00               | (1.25)             | 4.85               | 1.10                 | (0.15)              |
| <b>PATIENT FINANCIAL SERVICES</b> |                     |                    |                    |                    |                    |                      |                     |
| 29                                | DP OPER             | -                  | -                  | -                  | -                  | -                    | -                   |
| 37                                | GENL CLRK           | -                  | -                  | -                  | -                  | -                    | -                   |
| 13                                | DEPT SCTRY          | -                  | 2.17               | (2.17)             | -                  | -                    | (2.17)              |
| 63                                | PTNT REP            | 6.97               | 4.47               | 2.50               | 6.47               | (0.50)               | 2.00                |
| 64                                | SR PAT REP          | 1.01               | 1.00               | 0.01               | 1.00               | (0.01)               | -                   |
| 65                                | PTNT SVMGR          | -                  | 1.00               | (1.00)             | 1.00               | 1.00                 | -                   |
| 14                                | ADMIT REP           | -                  | 1.00               | (1.00)             | 2.00               | 2.00                 | 1.00                |
| 3                                 | PFS COORD           | 1.00               | 1.00               | -                  | -                  | (1.00)               | (1.00)              |
| 4                                 |                     | 8.98               | 10.64              | (1.66)             | 10.47              | 1.49                 | (0.17)              |
| <b>HEALTH INFO MGMT</b>           |                     |                    |                    |                    |                    |                      |                     |
| 38                                | HIM MGR             | 1.00               | 1.00               | -                  | 1.00               | -                    | -                   |
| 39                                | HIMTECH I           | 1.63               | 2.34               | (0.71)             | 1.56               | (0.07)               | (0.78)              |
| 40                                | HIMTECH II          | 1.53               | 0.75               | 0.78               | 1.88               | 0.35                 | 1.13                |
| 41                                | HIMTRNSCBR          | 0.02               | -                  | 0.02               | -                  | (0.02)               | -                   |
| 4                                 |                     | 4.18               | 4.09               | 0.09               | 4.44               | 0.26                 | 0.35                |
| 4                                 | <b>DIV 4 TOTALS</b> | 19.65              | 21.67              | (2.02)             | 21.67              | 2.02                 | -                   |
| <b>ADMINISTRATION</b>             |                     |                    |                    |                    |                    |                      |                     |
| 20                                | CEO                 | 0.28               | 1.00               | (0.72)             | 0.85               | 0.57                 | (0.15)              |
| 26                                | COMPL OFCR          | -                  | -                  | -                  | -                  | -                    | -                   |
| 34                                | COMM RELAT          | 0.99               | 1.00               | (0.01)             | 1.00               | 0.01                 | -                   |
| 5                                 |                     | 1.27               | 2.00               | (0.73)             | 1.85               | 0.58                 | (0.15)              |
| <b>CORP COMPLIANCE</b>            |                     |                    |                    |                    |                    |                      |                     |
| 26                                | COMPL OFCR          | -                  | -                  | -                  | -                  | -                    | -                   |
| 5                                 |                     | -                  | -                  | -                  | -                  | -                    | -                   |

SITKA COMMUNITY HOSPITAL FTE COMPARISON  
 FY2009/2010

| WORKED<br>JC           | JC DESC             | ACTUAL<br>04/11/09 | 06/30/09<br>BUDGET | ACT/BUD 09<br>DIFF | 06/30/10<br>BUDGET | ACT08/BUD 09<br>DIFF | BUD09/BUD10<br>DIFF |
|------------------------|---------------------|--------------------|--------------------|--------------------|--------------------|----------------------|---------------------|
| <b>MTNSIDE CLINIC</b>  |                     |                    |                    |                    |                    |                      |                     |
| 56                     | LPN                 | -                  | -                  | -                  | -                  | -                    | -                   |
| 23                     | CNA                 | 3.94               | 4.50               | (0.56)             | 4.00               | 0.06                 | (0.50)              |
| 60                     | CLIN MANGR          | 0.73               | 1.00               | (0.27)             | 1.00               | 0.27                 | -                   |
| 61                     | CLIN RCPTN          | -                  | -                  | -                  | -                  | -                    | -                   |
| 95                     | NURSE PRAC          | 1.00               | 1.00               | -                  | 1.00               | -                    | -                   |
| 99                     | RCRDS CLRK          | 1.01               | 1.00               | 0.01               | 1.00               | (0.01)               | -                   |
| 72                     | BH/EAP              | -                  | -                  | -                  | 0.40               | 0.40                 | 0.40                |
| 71                     | PHYSICIAN           | 2.47               | 2.70               | (0.23)             | 1.50               | (0.97)               | (1.20)              |
| 79                     | R N                 | 1.69               | 1.00               | 0.69               | 1.50               | (0.19)               | 0.50                |
| 5                      |                     | 10.84              | 11.20              | (0.36)             | 10.40              | (0.44)               | (0.80)              |
| <b>VISIT PHYSICIAN</b> |                     |                    |                    |                    |                    |                      |                     |
| 13                     | DEPT SCTRY          | -                  | -                  | -                  | -                  | -                    | -                   |
| 61                     | CLIN RCPTN          | -                  | -                  | -                  | -                  | -                    | -                   |
| 4                      | OR/VP COOR          | 0.67               | 1.00               | (0.33)             | 1.00               | 0.33                 | -                   |
| 79                     | R N                 | -                  | -                  | -                  | -                  | -                    | -                   |
| 80                     | SA NURSE            | -                  | -                  | -                  | -                  | -                    | -                   |
| 5                      |                     | 0.67               | 1.00               | (0.33)             | 1.00               | 0.33                 | -                   |
| 5                      | <b>DIV 5 TOTALS</b> | 12.78              | 14.20              | (1.42)             | 13.25              | 0.47                 | (0.95)              |
|                        | <b>TOTALS</b>       | 121.20             | 126.44             | (5.24)             | 128.38             | 7.18                 | 1.94                |

SITKA COMMUNITY HOSPITAL BENEFIT SUMMARY - BUDGET FY 05/06

|                             | GROSS     | GROUP<br>MEDICAL | GROUP<br>LIFE | SBS               | PERS                   | MEDICARE | ESD    | WORK COMP | TOTAL<br>BENEFITS |
|-----------------------------|-----------|------------------|---------------|-------------------|------------------------|----------|--------|-----------|-------------------|
|                             |           |                  |               | 106,800<br>0.0613 | TIER I - III<br>0.2200 |          |        | 0.0145    |                   |
| ADD'L "PROJECTED" INCREASES |           |                  |               |                   |                        |          |        |           |                   |
| NURSING                     | 1,182,488 | 181,410          | 173           | 70,905            | 221,554                | 17,146   | 2,897  | 22,113    | 516,198           |
| LONG TERM CARE              | 777,312   | 149,595          | 139           | 47,649            | 137,378                | 11,271   | 1,904  | 14,536    | 362,473           |
| BIRTHING/DELIVERY ROOM      | 87,419    | 20,818           | 14            | 5,359             | 19,232                 | 1,268    | 214    | 1,635     | 48,540            |
| SURGERY                     | 233,445   | 41,637           | 28            | 14,310            | 34,728                 | 3,385    | 572    | 4,365     | 99,025            |
| RECOVERY                    | -         | -                | -             | -                 | -                      | -        | -      | -         | -                 |
| INFUSION                    | 39,239    | -                | -             | 2,405             | 8,633                  | 569      | 96     | 734       | 12,437            |
| CENTRAL STERILE             | 63,647    | -                | -             | 3,902             | 14,002                 | 923      | 156    | 1,190     | 20,173            |
| LABORATORY/BLOOD DEPOT      | 391,012   | 42,603           | 50            | 23,969            | 71,855                 | 5,670    | 958    | 7,312     | 152,417           |
| MOUNTAINSIDE CLINIC         | 781,119   | 85,207           | 101           | 40,822            | 171,846                | 11,326   | 1,914  | 14,607    | 325,823           |
| RADIOLOGY                   | 414,117   | 71,170           | 58            | 25,385            | 91,106                 | 6,005    | 1,015  | 7,744     | 202,483           |
| EMERGENCY                   | 165,374   | -                | -             | 10,137            | 35,339                 | 2,398    | 405    | 3,092     | 51,372            |
| PHYSICAL THERAPY            | 275,746   | 74,025           | 70            | 16,903            | 60,664                 | 3,998    | 676    | 5,156     | 161,493           |
| HOME HEALTH                 | 94,459    | 7,749            | 28            | 5,790             | 20,781                 | 1,370    | 231    | 1,766     | 37,716            |
| DIETARY                     | 362,373   | 86,173           | 81            | 22,213            | 79,722                 | 5,254    | 688    | 28,156    | 222,488           |
| LAUNDRY                     | 79,386    | 14,036           | 14            | 4,866             | 17,465                 | 1,151    | 195    | 6,168     | 43,896            |
| PURCHASING                  | 37,752    | 14,036           | 14            | 2,314             | 8,305                  | 547      | 92     | 242       | 25,552            |
| CENTRAL STORES              | 33,756    | 7,749            | 8             | 2,069             | 7,426                  | 489      | 83     | 216       | 18,041            |
| PLANT & GROUNDS             | 265,487   | 45,031           | 58            | 16,274            | 58,407                 | 3,850    | 650    | 20,628    | 144,899           |
| BIO MEDICAL                 | 30,645    | -                | -             | 1,879             | 6,742                  | 444      | 75     | 2,381     | 11,521            |
| BIO HAZ - OUTSIDE MAINT     | 4,777     | -                | -             | 293               | 1,051                  | 69       | 12     | 371       | 1,796             |
| HOUSEKEEPING                | 238,184   | 43,570           | 50            | 14,601            | 45,724                 | 3,454    | 584    | 18,507    | 126,488           |
| FISCAL SERVICES             | 300,668   | 51,319           | 46            | 18,234            | 66,147                 | 4,360    | 737    | 1,924     | 142,767           |
| PATIENT FINANCIAL SERVICES  | 404,517   | 92,461           | 109           | 24,797            | 88,994                 | 5,865    | 991    | 2,589     | 215,806           |
| INFORMATION SYSTEMS         | 103,215   | 20,818           | 8             | 6,327             | 12,314                 | 1,497    | 253    | 661       | 41,877            |
| ADMINISTRATION              | 203,379   | 22,749           | 28            | 10,059            | 44,743                 | 2,949    | 498    | 3,803     | 84,830            |
| CORPORATE COMPLIANCE        | -         | -                | -             | -                 | -                      | -        | -      | -         | -                 |
| HEALTH INFORMATION SVCS     | 223,947   | 49,858           | 51            | 13,728            | 42,330                 | 3,247    | 549    | 1,433     | 111,111           |
| NURSING INSERVICE           | -         | -                | -             | -                 | -                      | -        | -      | -         | -                 |
| NURSING ADMINISTRATION      | 490,041   | 112,807          | 101           | 30,040            | 102,407                | 7,106    | 1,201  | 9,164     | 262,824           |
| VISITING PHYSICIAN CLINIC   | 58,074    | 20,818           | 14            | 3,560             | 12,776                 | 842      | 142    | 1,086     | 39,238            |
| TOTALS                      | 7,341,579 | 1,255,639        | 1,245         | 438,792           | 1,481,672              | 106,453  | 17,987 | 181,580   | 3,483,367         |

SITKA COMMUNITY HOSPITAL  
FY10 CAPITAL BUDGET

| DEPT     |                    | PRIORITY | DESCRIPTION  | COST               |
|----------|--------------------|----------|--|--------------------|
| 6001     | ACUTE CARE         | 1        | BLADDER SCANNER                                      | \$12,000           |
| 6001     | EMERGENCY          | 1        | LEVEL ONE BLOOD & FLUID WARMER                       | \$10,000           |
|          | ANESTHESIA         | 1        | MACGRUFF VIDEO LARYNGOSCOPY                          | \$9,900            |
| 6003     | COMMUNICATIONS     | 1        | UPGRADE PHONE SYSTEMS                                | \$20,000           |
| 8203     | PLANT              | 1        | STORAGE BUILDING                                     | \$15,000           |
| 8203     | PLANT              | 1        | MEZZANINES FOR WAREHOUSE STORAGE AREA                | \$27,500           |
| 8403     | BIO HAZ            | 1        | REPLACE STEAM BOILER ON BIO HAZ AUTOCLAVE            | \$7,000            |
| 8604     | INFO SYSTEMS       | 1        | ELECTRONIC MEDICAL RECORD                            | \$255,000          |
| 6001     | ACUTE CARE         | 1        | PATIENT MONITORING SYSTEM/VIDEO EQUIPMENT            | \$335,000          |
| 7052     | IMAGING            | 1        | BALANCE OF CT SCAN INSTALLATION                      | \$700,000          |
| Total #1 |                    |          |  | <u>\$1,391,400</u> |
| 6601     | SURGERY            | 2        | STRYKER TOWER-VIDEO CART, X2 FLAT SCREEN HD MONITORS | \$71,000           |
| 7052     | IMAGING            | 2        | MAMMOGRAPHY WORKSTATION                              | \$28,200           |
| 7052     | IMAGING            | 2        | MAMMOGRAPHY REPORTING SYSTEM                         | \$5,750            |
| 8203     | PLANT              | 2        | GPS DRIVEN CLOCK SYSTEM                              | \$9,000            |
| 8203     | PLANT              | 2        | REFURBISHED CHILLER                                  | \$35,000           |
| 8203     | PLANT              | 2        | REPLACE ROOF   | \$810,000          |
| 8253     | GROUNDS            | 2        | REPAVE PARKING LOTS                                  | \$100,000          |
| 8203     | PLANT              | 2        | HONEYWELL UP GRADE                                   | \$40,000           |
| Total #2 |                    |          |  | <u>\$1,098,950</u> |
| 6601     | SURGERY            | 3        | FLEXIBLE FIBER OPTIC CYSTOSCOPE                      | \$9,000            |
| 6601     | SURGERY            | 3        | ELECTRIC TOURNIQUET SYSTEM-ZIMMER ATS 2000           | \$5,000            |
| 8203     | PLANT              | 3        | MEDICAL OXYGEN MANUFACTURING SYSTEM                  | \$18,700           |
| 8604     | INFORMATION SYSTEM | 3        | AUTO CAD SYSTEM                                      | \$5,200            |
| Total #3 |                    |          |  | <u>\$37,900</u>    |
| 6601     | SURGERY            | 4        | STERIS SYSTEM I PROCESSOR (CHEMICAL STERILIZER)      | \$25,000           |
| 7002     | LAB                | 4        | REFRIGERATOR   | \$5,000            |
| Total #4 |                    |          |  | <u>\$30,000</u>    |

Total Capital Equipment \$2,558,250.00

Denali funds CT unit \$300,000.00

City Funds CT Unit \$400,000.00

City Funds Patient Monitoring \$166,000.00

Potential City Funds for Roof and Driveway \$910,000.00

Hospital Funds Needed \$782,250.00

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